



Residence; Dar es Salaam, Tanzania
Sex; Male
Nationality; Tanzanian

ANDREW MATHEW NGWALO
Mobile: +255745260772
Email: andrewngwalo92@gmail.com



TANZANIA EMPOWERMENT FORUM



TEF Consult
Our business is to elevate your business

CERTIFICATE OF SERVICE

1. Full Name: **ANDREW MATHEW NGWALLO**
2. Type of Service Provided to TEF: **TERRITORY SALES MANAGER**
3. Date of Service Provision: **November 2022 -February 2024**
4. Status of Service: **Recommended**
5. Relevancy of Service: **Good**
6. Area of Improvement: **More training on market dynamics**
7. Additional Comment (if any): **NONE**
8. General Conduct:
Excellent: ☐ Very Good: ☐ Good: ☒ Satisfactory: ☐ Poor: ☐

.....
HR Manager
Beatrice Yamlinga



18th March 2024

.....
Date



CERTIFICATE OF SERVICE

This is to certify that *Andrew Ngwalo* has
Worked with BRAC Tanzania Finance LTD as
Management Trainee

From April 2021 to December 2021

BRAC Tanzania Finance Ltd is congratulating him
For his great service and value his contribution

A handwritten signature in blue ink, appearing to read 'Violeth', written over a dotted line.

Violeth Temba

HR and Training Department





This is to certify that

Andrew Mathew Ngwalo

having satisfied all the requirements of the award of the degree of

**BACHELOR OF BUSINESS ADMINISTRATION IN
MARKETING MANAGEMENT**

Second Class - Upper Division

was admitted to the Degree at a Congregation held on the
Thirtieth day of November in the year Two Thousand and Seventeen

Deputy Vice Chancellor
(Academic Affairs)



SPONSOR: HESLB

Vice Chancellor

BBA MKT 1205224-14



**MZUMBE UNIVERSITY
SCHOOL OF BUSINESS
ACADEMIC TRANSCRIPT**



REGISTRATION	SURNAME	FIRST NAME	OTHER NAMES	DATE OF BIRTH	SEX	CITIZENSHIP	HOME ADDRESS
1205214/T.14	NGWALO	ANDREW	MATHEW	1992-05-15	M	Tanzanian	P.O. Box 01 Mzumbe
DEGREE PROGRAMME: BACHELOR OF BUSINESS ADMINISTRATION - MARKETING MANAGEMENT							SPONSORSHIP: HESLB

EXAMINATION RESULTS

FIRST YEAR 2014/15				SECOND YEAR 2015/16				THIRD YEAR 2016/17			
SEMESTER I				SEMESTER I				SEMESTER I			
CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP
COM 100	COMMUNICATION SKILLS	B	3.00	ACC 271	COST AND MANAGEMENT ACCOUNTING	B	3.00	FIELD	FIELD RESEARCH REPORT	A	5.00
ECO 111	MICRO-ECONOMICS	B	3.00	BUS 230	SALES MANAGEMENT	B	3.00				
LAW 104	COMMERCIAL LAW	C	2.00	BUS 235	CONSUMER BEHAVIOUR	B	3.00				
PUB 113	PRINCIPLES OF MANAGEMENT	B	3.00	COM 200	BUSINESS COMMUNICATION SKILLS	B	3.00				
QMS 104	BUSINESS MATHEMATICS AND STATISTICS	C	2.00	ICT 285	APPLICATION OF ICT IN BUSINESS DECISIONS	B	3.00				
SEMESTER I GPA		2.6		SEMESTER I GPA		3		SEMESTER I GPA		5	
SEMESTER II				SEMESTER II				SEMESTER II			
CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP
ACC 170	BASIC FINANCIAL ACCOUNTING	B+	4.00	ACC 272	FINANCIAL MANAGEMENT	C	2.00	BUS 330	INTERNATIONAL MARKETING	B+	4.00
BUS 110	INTRODUCTION TO MARKETING	B	3.00	BUS 205	MARKETING DISTRIBUTION SYSTEM	B+	4.00	BUS 340	STRATEGIC BRAND MANAGEMENT	B+	4.00
BUS 170	INDUSTRIAL MARKETING	B	3.00	BUS 260	SERVICES MARKETING	B+	4.00	BUS 360	STRATEGIC MANAGEMENT AND CONSULTANCY SKILLS	B+	4.00
DST 101	INTRO. TO INTERNATIONAL COOPERATION AND DEVELOPMENT	A	5.00	BUS 270	ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT	B	3.00	BUS 375	MARKETING AND INFORMATION TECHNOLOGY	B+	4.00
ECO 121	MACRO-ECONOMICS	B+	4.00	BUS 280	FUNDAMENTALS OF BUSINESS RESEARCH METHODS	B	3.00	DST 300	GENDER AND ENVIRONMENT MANAGEMENT	A	5.00
SEMESTER II GPA		3.8		SEMESTER II GPA		3.2		SEMESTER II GPA		4.2	
FIRST YEAR GPA		3.20		SECOND YEAR GPA		3.10		THIRD YEAR GPA		4.60	

DEGREE AWARD:	BACHELOR OF BUSINESS ADMINISTRATION - MARKETING MANAGEMENT	CUMULATIVE GPA	3.6
DEGREE CLASSIFICATION:	SECOND CLASS - UPPER DIVISION	KEY TO GRADES	

Grade	Marks	Points	Remarks
A	70 - 100	5.0	Excellent
B+	60 - 69.9	4.0	Very Good
B	50 - 59.9	3.0	Good
C	40 - 49.9	2.0	Pass
F	0 - 39.9	0.0	Fail

For Deputy Vice Chancellor (Academic)

18/7/2018
Date

Primary Court Magistrate
Karoo - Kibondoa
27/05/2019



MZUMBE UNIVERSITY
SCHOOL OF BUSINESS
ACADEMIC TRANSCRIPT

REGISTRATION: 1105234714
FIRST NAME: ANDREW
SURNAME: NGWALO
OTHER NAMES: MATHEW
DATE OF BIRTH: 1992-05-15
SEX: M
CITIZENSHIP: Tanzanian
HOME ADDRESS: P.O. Box 61 Manzushu
SPONSORSHIP: PRIVATE

DEGREE PROGRAMME: BACHELOR OF BUSINESS ADMINISTRATION - MARKETING MANAGEMENT
EXAMINATION RESULTS

FIRST YEAR 2014/15				SECOND YEAR 2015/16				THIRD YEAR 2016/17			
SEMESTER I				SEMESTER I				SEMESTER I			
CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP
COM 101	COMMUNICATION SKILLS	B	5.0	ACC 201	COST AND MANAGEMENT ACCOUNTING	B	5.0	ACC 301	FINANCIAL REPORT	A	5.0
ECO 101	MICRO-ECONOMICS	B	5.0	INT 201	SALES MANAGEMENT	B	5.0				
LAW 101	CONSTITUTIONAL LAW	C	2.0	INT 202	CONSUMER BEHAVIOUR	B	5.0				
MA 101	PRINCIPLES OF MANAGEMENT	B	5.0	COM 201	BUSINESS COMMUNICATION SKILLS	B	5.0				
MA 102	PRINCIPLES OF STATISTICS	C	2.0	INT 203	APPLICATION OF IT IN BUSINESS	B	5.0				
SEMESTER II				SEMESTER II				SEMESTER II			
CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP	CODE	COURSE TITLE	GS	GP
ACC 101	BASIC FINANCIAL ACCOUNTING	B+	4.0	ACC 202	FINANCIAL MANAGEMENT	B	5.0	ACC 302	INTERNATIONAL FINANCIAL	B+	4.0
MA 103	INTRODUCTION TO MARKETING	E	1.0	INT 204	MARKETING DISTRIBUTION SYSTEM	B	4.0	INT 302	STRATEGIC BRAND MANAGEMENT	B	4.0
ECO 102	INDUSTRIAL MARKETING	B	5.0	INT 205	SERVICES MARKETING	B	4.0	INT 303	CONSULTING SKILLS	B+	4.0
INT 101	INTRODUCTION TO BUSINESS RESEARCH	A	5.0	INT 206	ENTREPRENEURSHIP AND SMALL BUSINESS	B	5.0	INT 304	RETAILING AND DISTRIBUTION	B	4.0
ECO 102	MACRO-ECONOMICS	B+	4.0	INT 207	FINANCIAL RESEARCH	B	5.0	INT 305	ENVIRONMENTAL MANAGEMENT	A	5.0
SEMESTER I GPA				SEMESTER II GPA				SEMESTER I GPA			
2.6				3.2				3.0			
SEMESTER II GPA				SEMESTER I GPA				SEMESTER II GPA			
3.8				3.0				4.2			
CUMULATIVE GPA				CUMULATIVE GPA				CUMULATIVE GPA			
3.0				3.0				3.6			

DEGREE AWARD: BACHELOR OF BUSINESS ADMINISTRATION - MARKETING MANAGEMENT

DEGREE CLASSIFICATION: SECOND CLASS - UPPER DIVISION

KEY TO GRADES

Grade	Mark	Points	Remarks
A	70-100	9.0	Excellent
B+	60-69.9	8.0	Very Good
B	50-59.9	7.0	Good
C	40-49.9	6.0	Fair
D	30-39.9	5.0	Pass
F	20-29.9	4.0	Fail

DEPUTY VICE CHANCELLOR
(ACADEMIC)
MZUMBE UNIVERSITY

14/10/2017

For Deputy Vice Chancellor (Academic)

The National Examinations Council of Tanzania



Advanced Certificate of Secondary Education

This is to certify that **ANDREW MATHEW NGWALO**

Index No. **80670-0536**

sat for the Advanced Certificate of Secondary Education Examination

at **TEGETA SECONDARY SCHOOL**

in **MAY** **2014**

and qualified for the award of an

ADVANCED CERTIFICATE OF SECONDARY EDUCATION

in Division **TWO**

after attaining the following performance:-

Subject	Grade
GENERAL STUDIES	C (PASS)
HISTORY	B (PASS)
GEOGRAPHY	C (PASS)
BASIC APPLIED MATHEMATICS	F (FAIL)
ECONOMICS	B+ (PASS)

[Signature]
Chairperson

[Signature]
Executive Secretary

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AC14 0072019



The National Examinations Council of Tanzania



Certificate of Secondary Education

This is to certify that **ANDREW MATHEW NGWALO**

Index No. **S0101-0037**

sat for the Certificate of Secondary Education Examination

at **AZANIA SECONDARY SCHOOL**

in **OCTOBER 2011**

and qualified for the award of a

CERTIFICATE OF SECONDARY EDUCATION

in Division **FOUR**

after attaining the following performance:-

Subject	Grade
CIVICS	C (PASS)
HISTORY	C (PASS)
GEOGRAPHY	D (PASS)
KISWAHILI	D (PASS)
ENGLISH LANGUAGE	C (PASS)
BIOLOGY	F (FAIL)
BASIC MATHEMATICS	F (FAIL)
COMMERCE	D (PASS)
BOOK KEEPING	F (FAIL)

Chairperson

Executive Secretary

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CS11 0202235



JESHI LA KUJENGA TAIFA



TANZANIA

Na. 305688

Hati ya Ujenzi wa Taifa Mujiibu wa Sheria

Hii ni kuthibitisha kwamba

Namba.....AK: 3792.....Cheo.....SM
Jina kamili.....ANDREW MATHEW NGWALO
kutoka Wilaya ya.....TULIANI.....Mkoa wa.....MOROGORO
amelitumikia Taifa katika Jeshi la Kujenga Taifa
Operesheni.....MIAKA 50 YA MUUNGANO
kutoka tarehe.....01 JUN 2014.....mpaka tarehe.....05 SEP 2014
Akiwa katika Kikosi.....823KJ.....Amefanya Mafunzo ya awali ya
Ulinzi na Usalama pamoja na Mafunzo ya Awali kuhusu
UZALISHAJI MALI
Uhodari wa Kazi Daraja....."C".....Tabia Daraja....."C"
Tarehe.....05 SEP 2014.....

Makao Makuu
Jeshi La Kujenga Taifa
Sanduku La Posta 1694
DAR ES SALAAM



Muhuga
(RM Muhuga ensp)
Meja Jenerali
Mkuu wa Jeshi La Kujenga Taifa