

CURRICULUM VITAE

AJEY CHARLES MBONGE

PERSONAL INFORMATION.

Full name: AJEY CHARLES MBONGE

Date of birth: 05th Feb 1998

Sex: Male

Nationality: Tanzanian

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PERSONAL PROFILE.

Versatile and results-driven professional with a robust background in retail and customer care service, notably with YAS TANZANIA. Excelled in enhancing sales and agent networks, leveraging exceptional communication and leadership skills. Proficient in data analysis and Microsoft office, adept at driving growth and improving services delivery with a proactive approach.

EDUCATION.

1. **EDUCATION** - University Education.
COURSE – Bachelor of Science in biology.
UNIVERSITY – The University of Dodoma (UDOM)
PERIOD – 2018-2021
2. **EDUCATION** – Advanced secondary education level (A-LEVEL)
SUBJECTS – Chemistry, Biology and geography (CBG)
SCHOOL – Meta high school
PERIOD – 2016-2018
3. **EDUCATION** – Secondary education.
SUBJECTS – Science subjects
SCHOOL – Kiluvya secondary school
PERIOD – 2011-2015
4. **EDUCATION** – Primary education
SUBJECTS – Primary studies.
SCHOOL – Upendo primary school
PERIOD – 2005-2011

EXPERIENCE.

1. **ORGANIZATION:** Umoja wa madereva Bajaji na wamiliki jiji laa Mbeya (UMABAMIMBE)
POSITION – Driver
PERIOD – 2017-2021
RESPONSIBILITIES – Transporter
2. **ORGANIZATION** – Tanzania Agricultural research institute (TARI-MBEYA UYOLE)
POSITION – Researcher (field practical)
PERIOD – 2019 September to 2019 November.
RESPONSIBILITY – Research on different agricultural crops, finding best and tolerable seeds and crops.
3. **ORGANIZATION** – Goshen stationery
POSITION – Costumer service and seller.
PERIOD – 2021 August to 2021 December.
RESPONSIBILITIES
 - Selling
 - Typing
 - Editing
 - Designing
4. **ORGANIZATION-** JIGAMBE COMPANY LIMITED
POSITION- Mixx by yas sales force (MYSF)
PERIOD- 2021- current
RESPONSIBILITIES.
 - Agent creation
 - Agent retention
 - Agent servicing in terms of cash and float
 - Agent aid in problems and work
 - Market approach in different villages
 - Branding to ensure agent business
 - Selling companies product i.e sim cards, phones, wifi routers.
5. **ORGANIZATION-** YAS TANZANIA
POSITION- Retail sales supervisor
PERIOD- July 2024 – current
RESPONSIBILITIES
 - Point of sells creation (POS)
 - Point of activation creation (POA)
 - POA retention
 - POS retention
 - Selling companies products
 - Branding
 - Market approach.

LANGUAGE PROFICIENCY.

	WRITING	READING	SPEAKING	LISTENING
SWAHILI	Excellent	Excellent	Excellent	Excellent
ENGLISH	Excellent	Excellent	Excellent	Excellent

SKILLS.

1. Driving skills
2. Computer skills.
 - Microsoft office (word, excel, publisher, power point etc)
 - Data recording, analysis and presentation.
3. Sales skills (book keeping and data recording)
4. Leading skills
 - Member of parliament at the University of Dodoma student organization (UDOSO) 2020/2021
 - Environment prefect (2014/15 Kiluvya secondary school)
 - A self-reliance prefect (2013/14 Kiluvya secondary school)
 - A time keeper prefect (2012/13 Kiluvya secondary school)
5. Team work skills
6. Communication skills
7. Social skills
8. Time management skills
9. Ability to work under pressure.

HOBIES

- Reading books
- Listening to music
- Traveling
- Exploring
- Watching movies.

REFERENCES.

1. Name – Beatrice Shoo
Company – Yas Tanzania
Position – Territory manager (TM)
Contact – 0658 123 057
2. Name – Oden Lubida
Company – Jigambe company limited
Position – Manager
Contact – 0653 504 515
3. Name – Juma Makaranga
Company – Yas Tanzania
Position – Channel partner (CP)
Contact – 0719 344 444